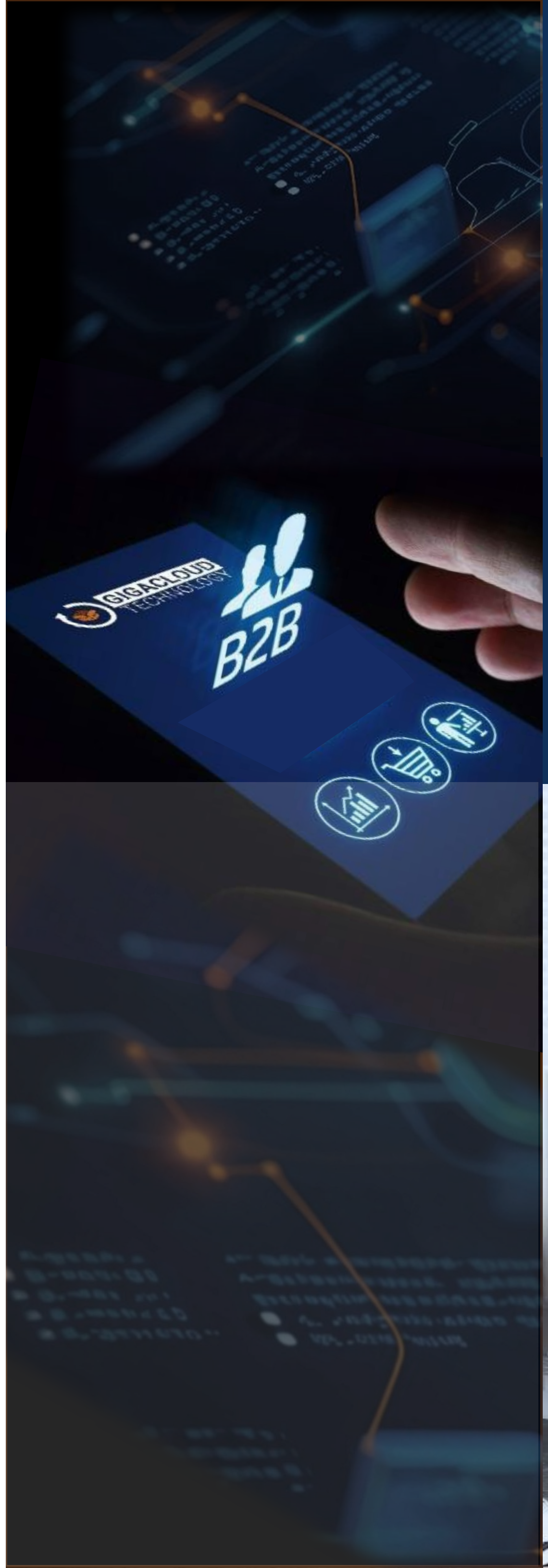
GIGACLOUD TECHNOLOGY

GCT
NasdaqListed



Q2 2026 Investor Presentation

August 2026

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Our Mission Statement

GIGACLOUD TECHNOLOGY (NASDAQ: GCT) IS A PIONEER OF THE GLOBAL B2B MARKETPLACE FOR LARGE PARCEL MERCHANDISE THAT IS REINVENTING THE SUPPLY CHAIN AND TRANSFORMING THE WAY WHOLESALE BUYERS AND SELLERS CONNECT AND TRANSACT

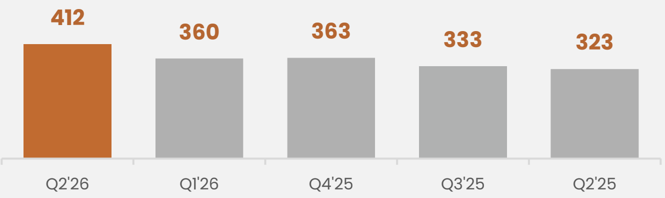
Our GigaCloud B2B Marketplace seamlessly connects suppliers and resellers across the globe in real time

OUR FINANCIALS

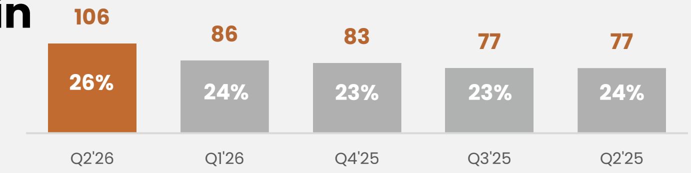
GigaCloud At A Glance

OUR FINANCIALS ($M)

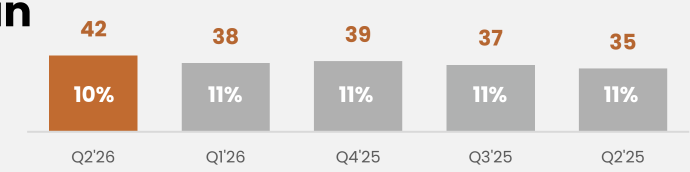
Total Revenues
$412M / 28 %
Revenue / YoY Growth
Q2'25 to Q2'26



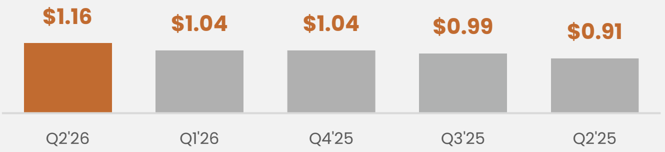
Gross Profit & Margin
$106M / 37%
Gross Profit / YoY Growth
Q2'25 to Q2'26



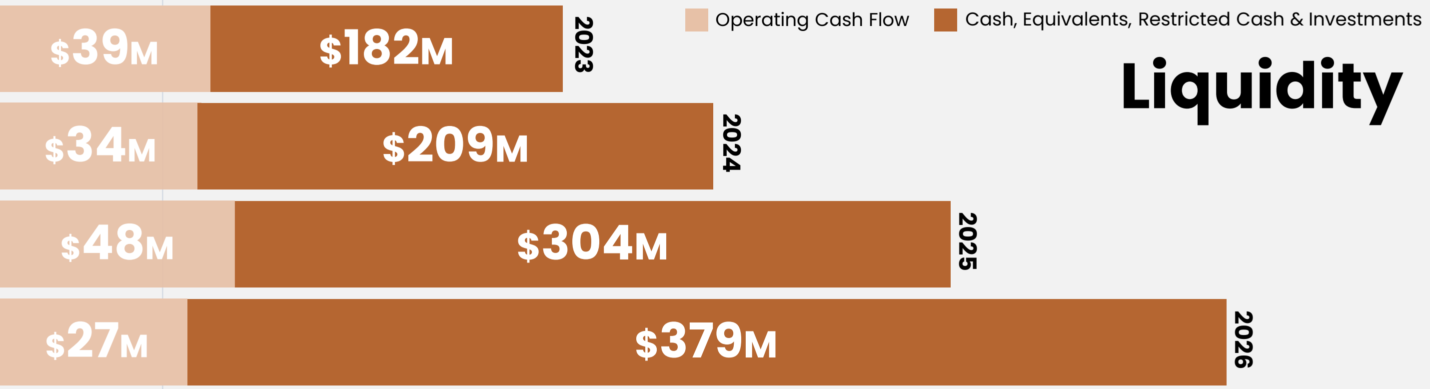
Net Income & Margin
$42M / 22%
Net Income / YoY Growth
Q2'25 to Q2'26



Diluted EPS
$1.16 / 28%
Diluted EPS / YoY Growth
Q2'25 to Q2'26



Liquidity



Liquidity figures represent the six months ended June 30 of each year

OUR SCALE

$1.7B
GigaCloud Marketplace GMV
LTM ended 6/30/26

21%
GigaCloud Marketplace GMV Growth
Year-over-Year

$962M
3P Seller GigaCloud Marketplace GMV
LTM ended 6/30/26

27%
3P GigaCloud Marketplace GMV Growth
Year-over-Year

OUR REACH

1,465
Active 3P Sellers
LTM ended 6/30/26

26%
Active Seller Growth
Year-over-Year

12,823
Active Buyers
LTM ended 6/30/26

17%
Active Buyer Growth
Year-over-Year

~$136k
Active Buyer Spend
LTM ended 6/30/26

Our Capital Allocation

2022	2023	2024	2025	2026
$41M	**$2M**	**$23M**	**$67M**	**$42M** As of 6/30/2026
gross proceeds raised in IPO	in Class A shares repurchased under 2023 authorization	in Class A shares repurchased under 2024 authorization	in Class A shares repurchased under 2024 & 2025 authorizations	in Class A shares repurchased under 2025 authorization
	$87M			**$18M**
	acquisitions of Noble House & Wonder			acquisition of New Classic

As of 8/6/2026, cumulative share repurchases under the 2025 authorization totaled approx. $60 million.

OUR BUSINESS MODEL

Nature of the Furniture Industry

Non-standard

Countless styles, sizes, and colors create a vast product universe

Big & Bulky

Furniture is big, bulky, and costly to ship and store

Fragmented Market

Numerous players and diverse sales channels create a complex environment

What is SFR®?

Supplier Fulfilled Retailing® (SFR®): Transforming wholesale trade through reorganizing the supply chain and redefining key roles for a risk- and efficiency-optimized B2B ecosystem.

SELLER

SUPPLIERS/MANUFACTURERS

GIGAB2B.COM

GLOBAL FULFILLMENT NETWORK

BUYER

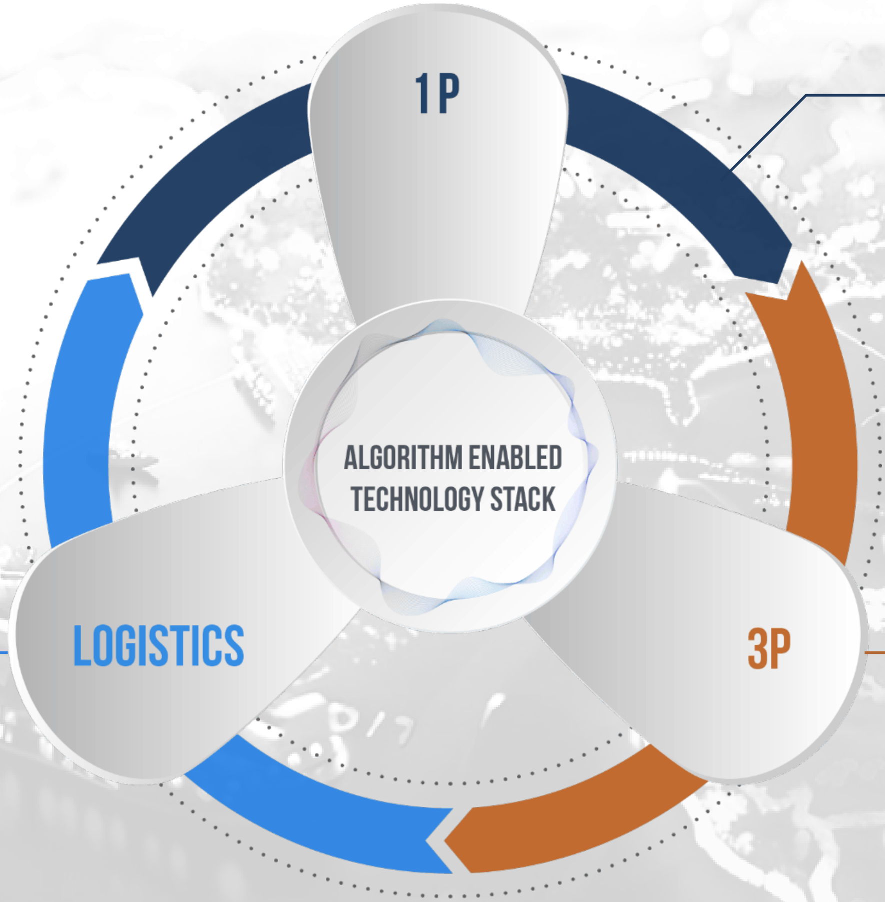
RETAILERS/RESELLERS
ECOMMERCE/BRICK-AND-MORTAR

END CONSUMER

Fulfilled Through

THE GIGACLOUD CYCLE

1P, 3P, and Logistics



Revenue generated from sale of GigaCloud inventory

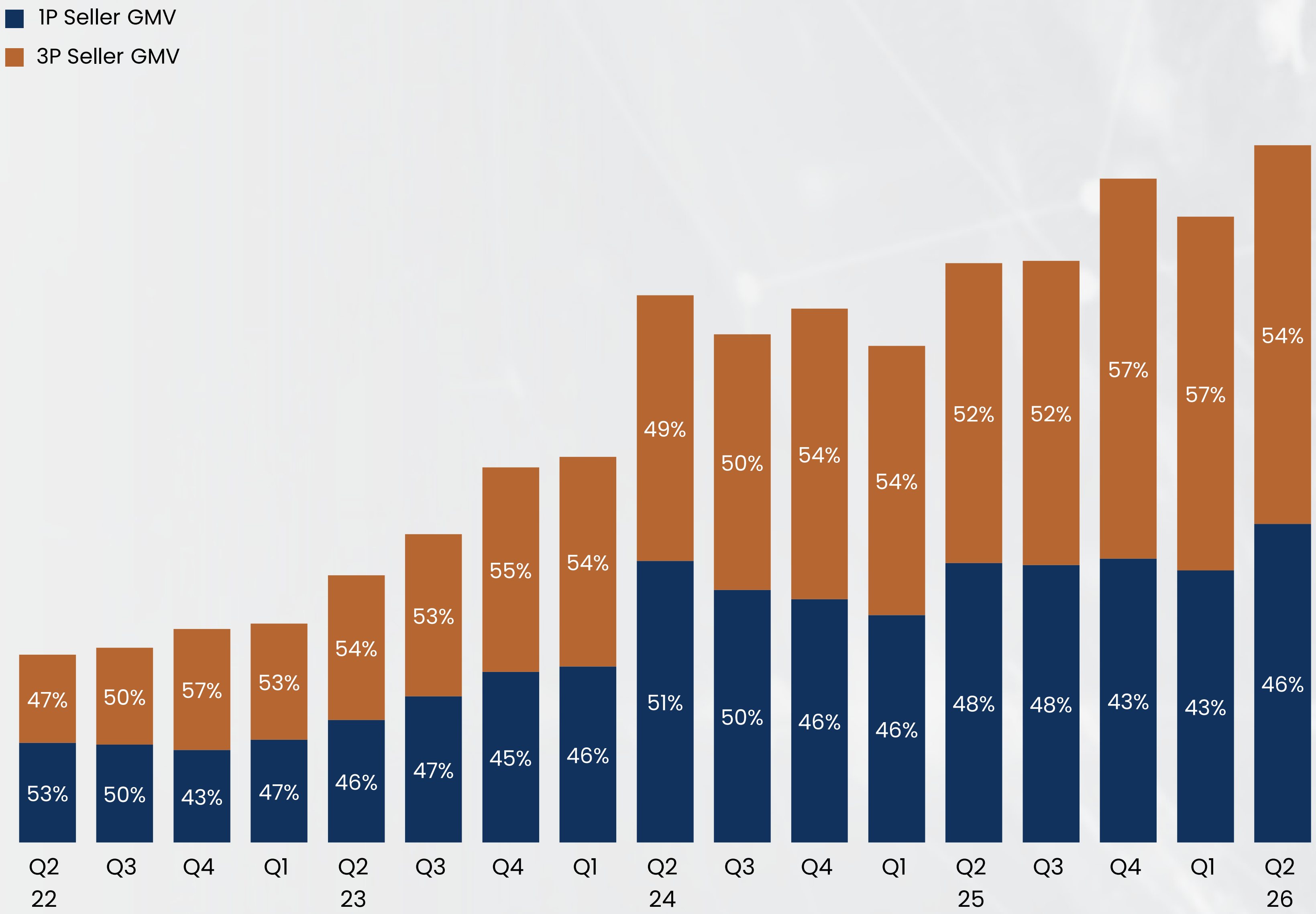
Infrastructure supporting 1P & 3P businesses; providing efficient fulfillment solutions

Revenue generated from services through facilitation of transactions between sellers and buyers

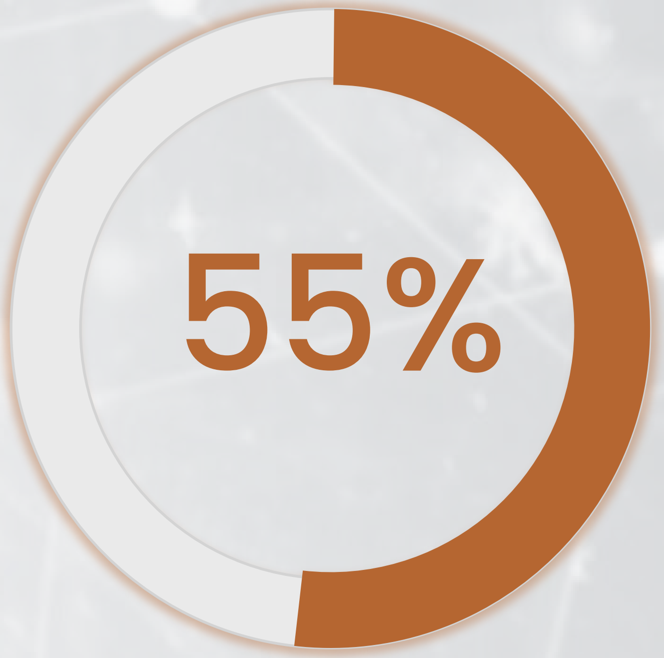
GigaCloud Marketplace GMV = Total gross merchandise value of transactions ordered through GigaCloud Marketplace, including 3P and 1P, before deducting value added tax, goods and services tax, shipping charges paid by buyers to sellers, and refunds

Marketplace GMV Distribution

GigaCloud Marketplace GMV Breakdown



3P seller GigaCloud Marketplace GMV represents

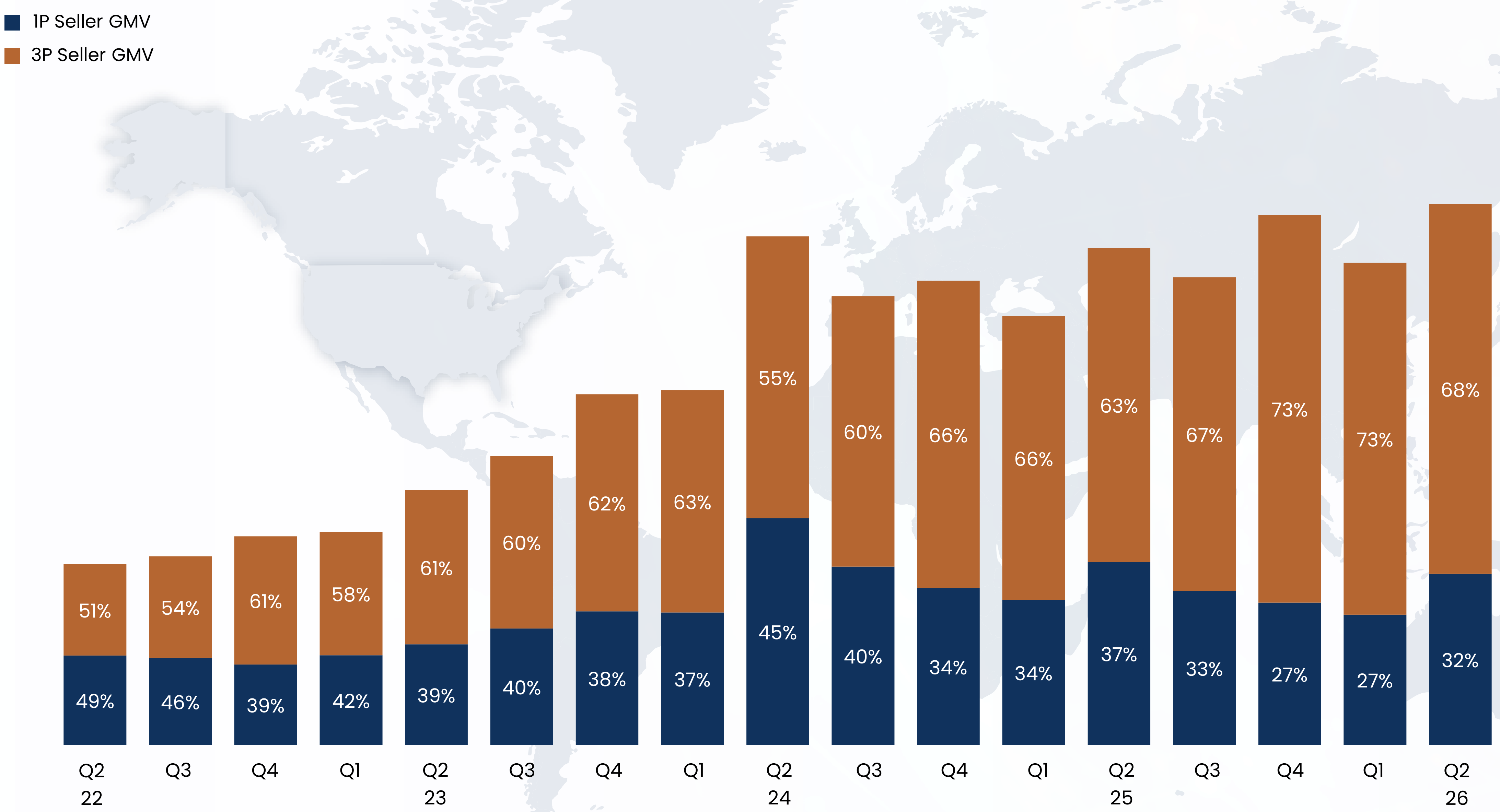


of total Marketplace GMV

for the 12 months ended June 30, 2026

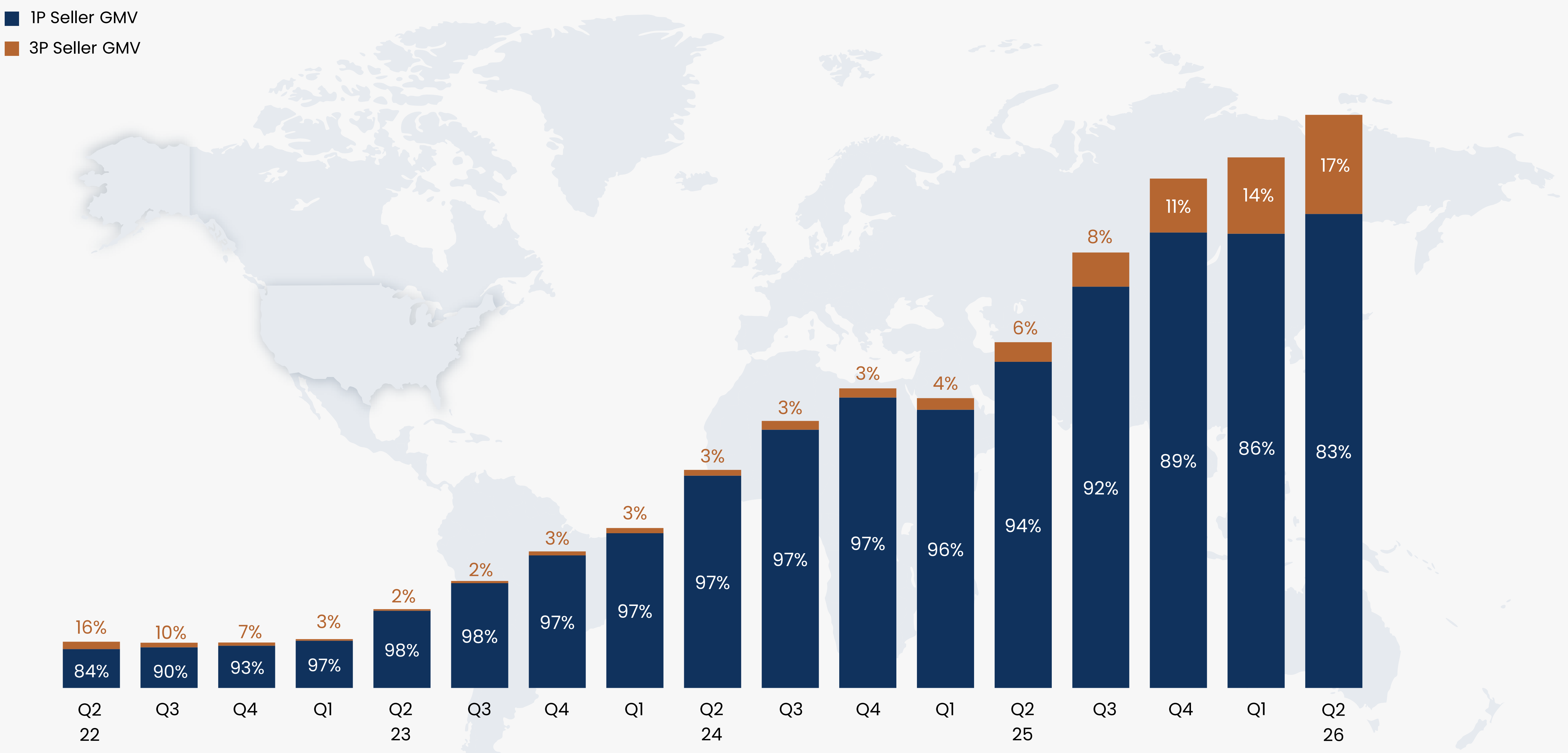
Lead with 1P, Grow with 3P

GigaCloud Marketplace GMV Breakdown – USA



Lead with 1P, Grow with 3P

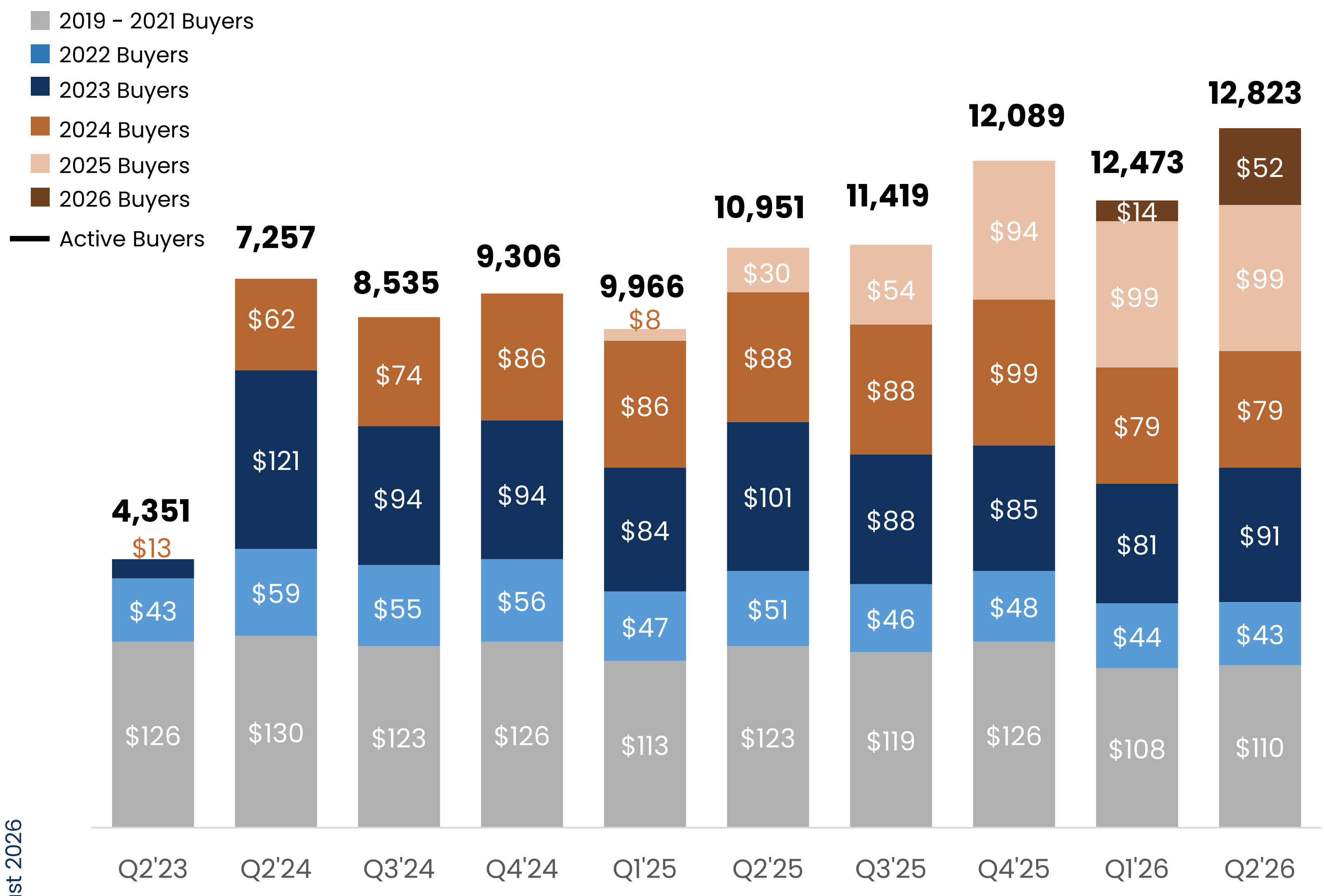
GigaCloud Marketplace GMV Breakdown – Europe



OUR MARKETPLACE

Attractive Active Buyer Trends

Active Buyer Spend (GMV) in GigaCloud Marketplace (USD$ in millions)



Buyers represent the group of buyers who first purchased products through the GigaCloud Marketplace in a given year

Active Buyers shows the total number of buyers who have made at least one purchase in our GigaCloud Marketplace in the last twelve months

Source: Company

August 2026

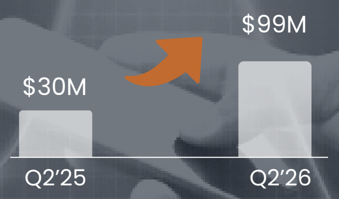
Q2 2026 KEY STATISTICS

12,823
Active Buyers

$136k+
Spend per Active Buyer

KEY BUYER TRENDS

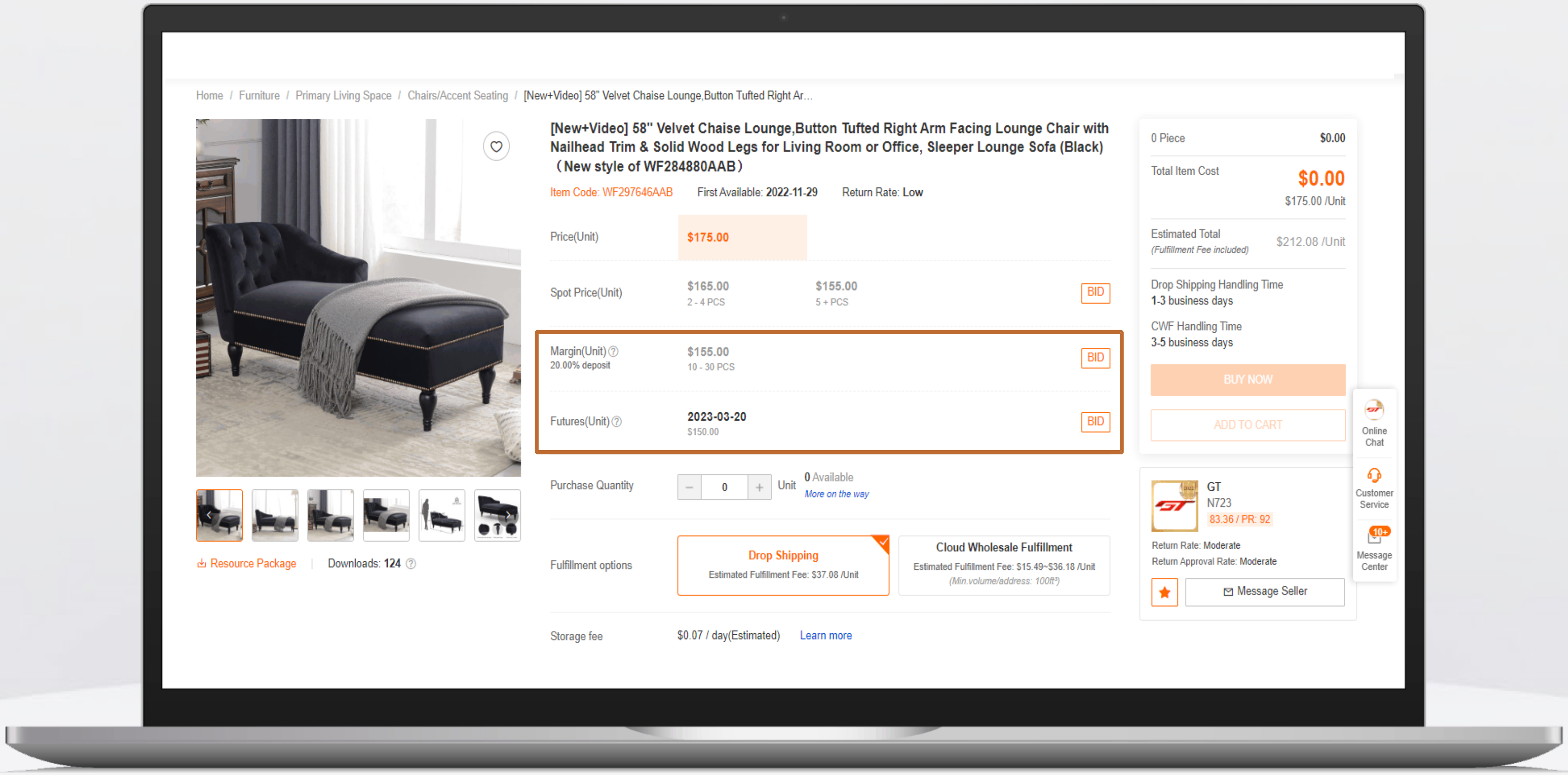
01 Buyers who joined in 2025 increased spend from $30M in Q2'25 to $99M in Q2'26



02 Sustained momentum in buyer spending and engagement through expansion of service offerings and enhancement of logistics capabilities

03 Continued growth in active buyer base, driven by customer referrals and word-of-mouth

Flexible Tools to Facilitate Transactions



Simple Transactions

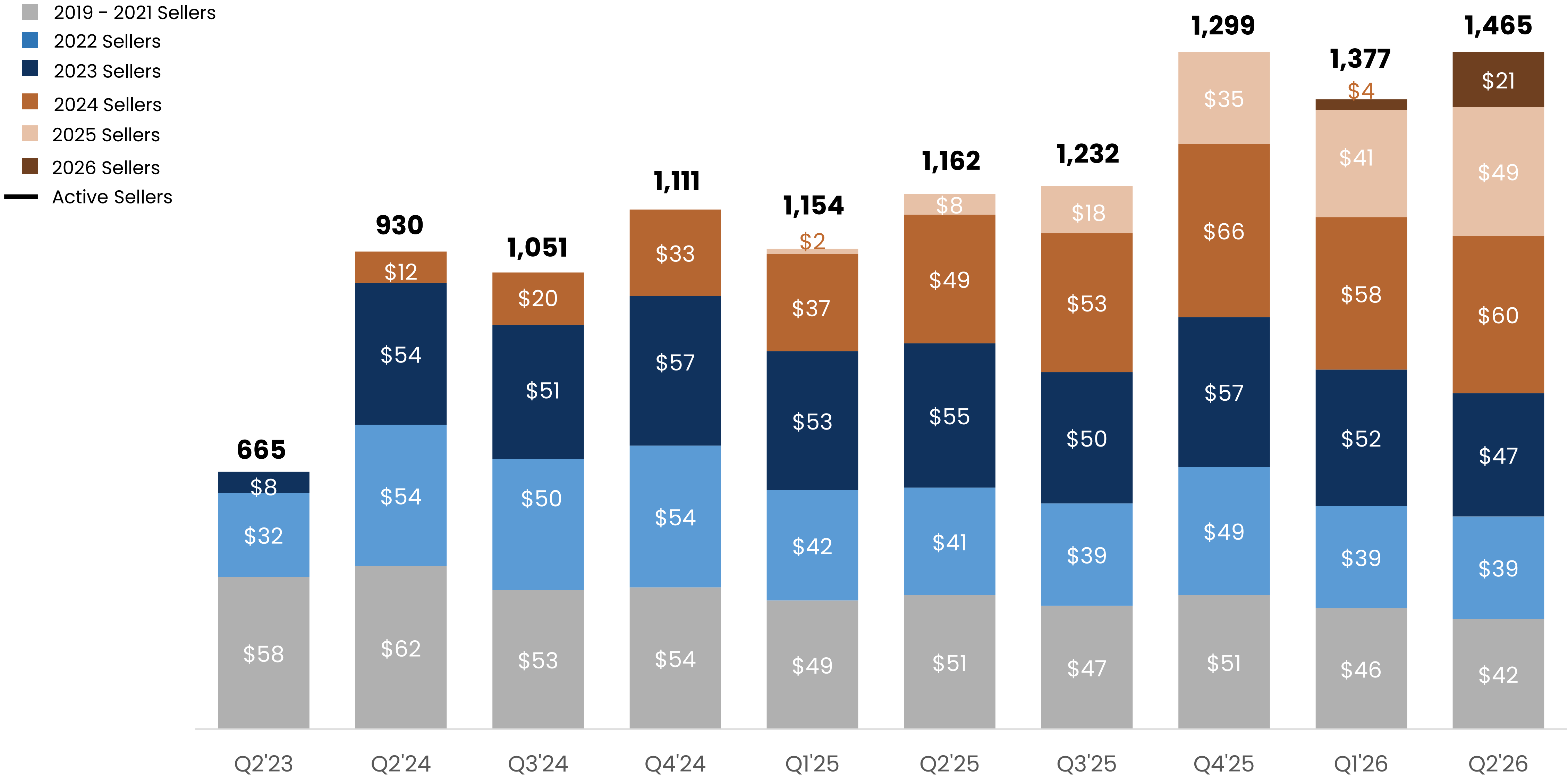
Direct Fulfilment
GigaCloud fulfills product directly from a Company facility to the end consumer, without need for buyers to warehouse or handle any aspect of fulfillment

Complex Transactions

- Rebate
- Spot Price
- Margin Transaction
- Margin Transaction for Future Goods

Accelerating Seller Momentum Driving GMV Growth

3P Seller GigaCloud Marketplace GMV (USD$ in millions)



3P seller GigaCloud Marketplace GMV means the total gross merchandise value of transactions sold through our GigaCloud Marketplace by 3P sellers, before any deductions of value added tax, goods and services tax, shipping charges paid by buyers to sellers and any refunds.

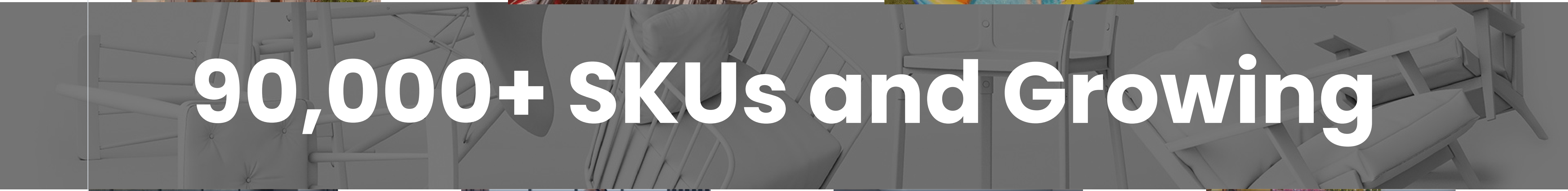
Expansive Product Categories

- Grilling Tools
- Garden Décor
- Patio Furniture
- Outdoor Power
- Outdoor Heating

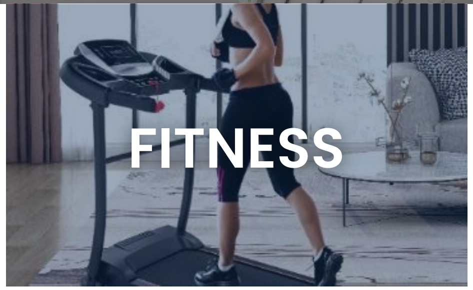
- Car Tires
- Mobility Aids
- Folding Bikes
- Car Accessories
- Electric Scooters

- Trampolines
- Play Structures
- Bouncy Castles
- Basketball Hoops
- Kids' Ride-On Toys

- Ovens
- Ice Makers
- Dehumidifiers
- Washing Machines
- Dishwashers & Dryers



- Lounge & Dining
- Bedroom
- Kitchen
- Office



- Home Gym Equipment
- Weightlifting Gear
- Swimming Gear
- Outdoor Gear

- Sauna Rooms
- Plumbing
- Bathtub
- Stool
- Sinks

- Travel Accessories
- Home Decoration
- Christmas Trees
- Home Lighting
- Pet Supplies

SOFTWARE: Tech-Driven Operations

Data-driven Tech Stack Accelerates Operational Efficiency

Advanced Tech Empowered Software Framework

HARDWARE: End-to-End Fulfillment Capabilities

Supplier

Reseller

End Consumers

Delivery of goods

Cloud storage: Virtual warehousing solution for manufacturers
Cloud delivery: Direct fulfillment to end consumer with single flat rate option

Last mile delivery

Bulky Merchandise Delivery

≥150 lbs
items weighing over 150 lbs

installation services for end consumers

3 Days
Empowered to reach >90% of customers in lower 48 states within 3 days on average

Ocean Transportation

15
ports of destination

35,000+
containers annually

As of 12/31/2025

Extensive Trucking Network

Partnership with all major trucking and freight service providers

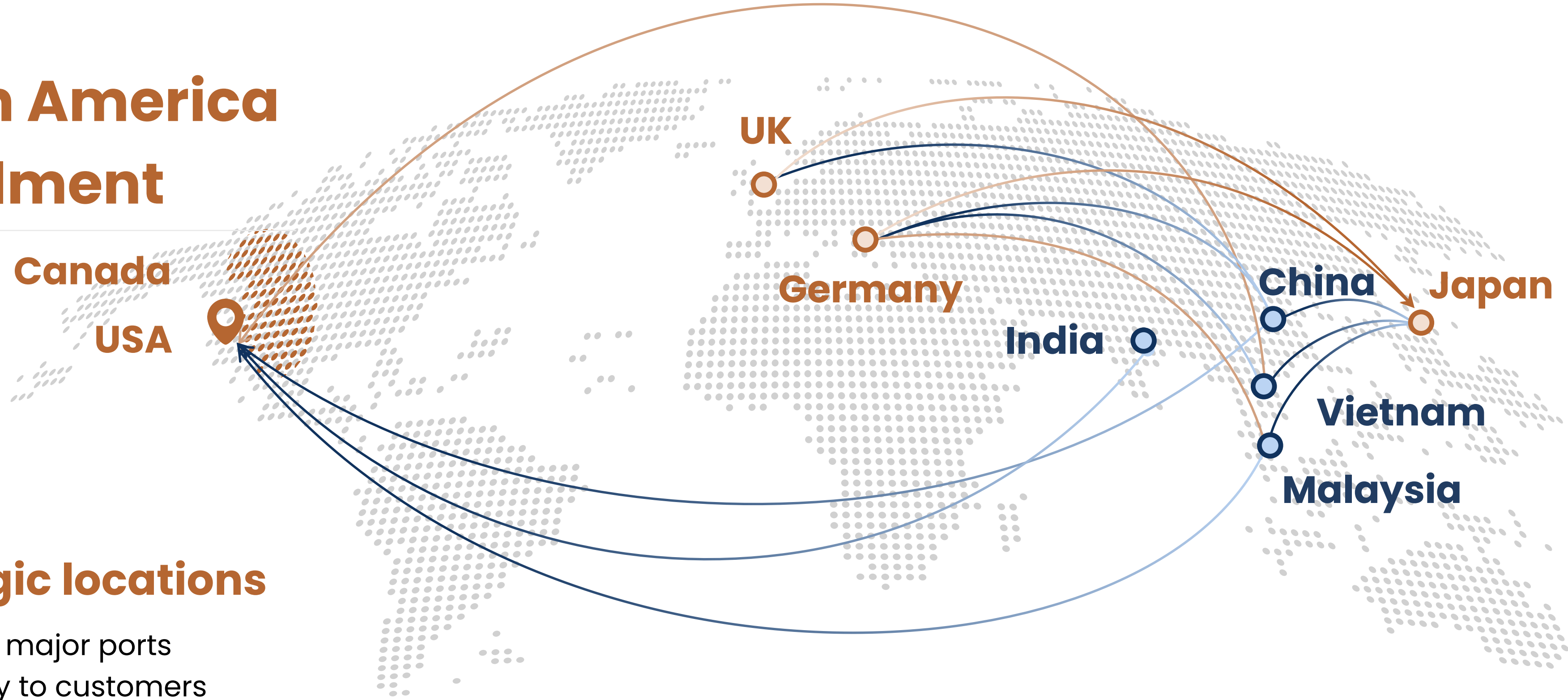
Global Fulfillment Network

38
facilities in 5 countries

12M+ sf total
unified fulfillment management system

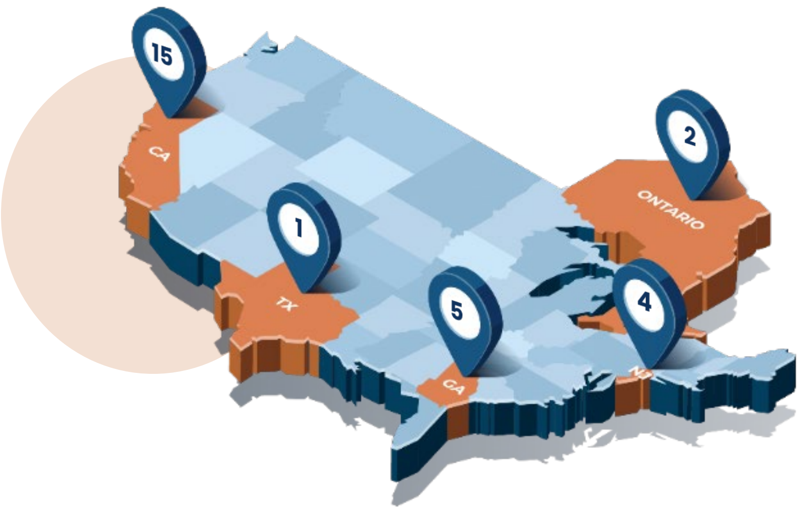
Our Presence

North America Fulfillment



Strategic locations

- Close to major ports
- Proximity to customers
- Shortened delivery time to end consumer



Key operating centers

- Los Angeles, CA
- Savannah, GA
- Cranbury, NJ
- Grand Prairie, TX

Global Reach

UK	2 fulfillment centers	1 port of destination
Germany	6 fulfillment centers	4 ports of destination
Japan	3 fulfillment centers	1 port of destination
USA	25 fulfillment centers	7 ports of destination
Canada	2 fulfillment centers	2 ports of destination

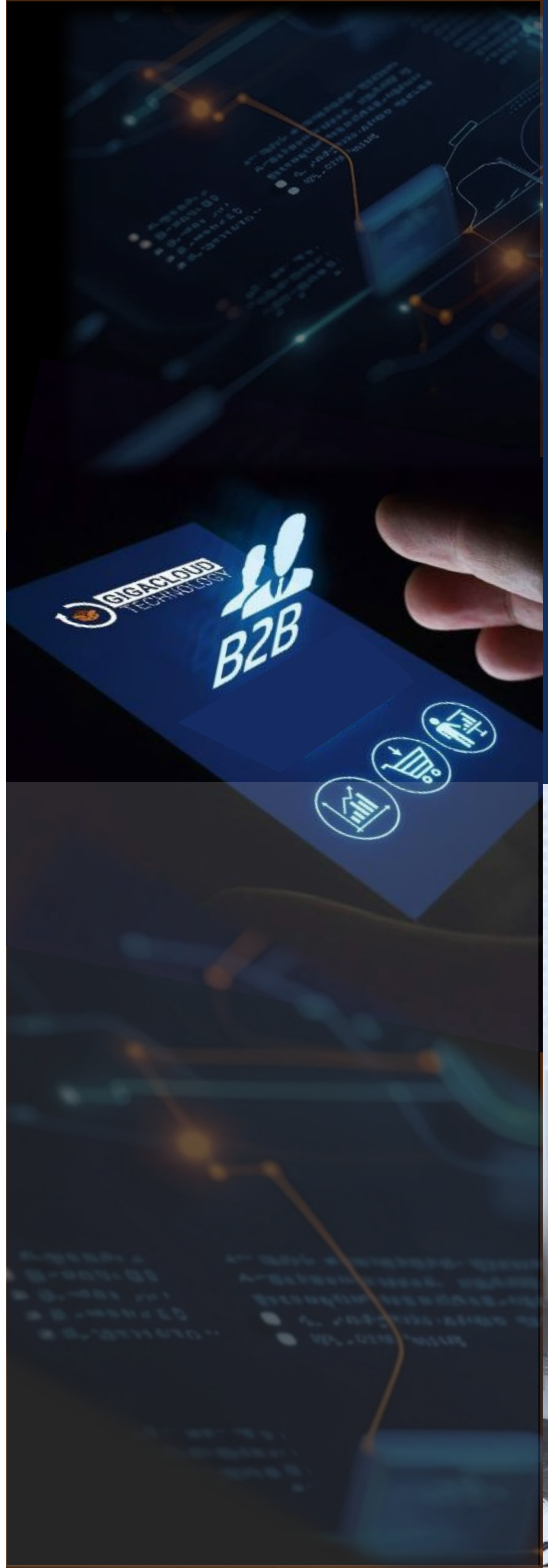
Global Sourcing

- Vietnam
- Malaysia
- India
- China

GIGACLOUD TECHNOLOGY

GCT

Nasdaq Listed



Thank You