UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 8-K	
	CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934	
	August 6, 2024 Date of Report (date of earliest event reported)	
	GigaCloud Technology Inc	
	(Exact name of registrant as specified in its charter)	
Cayman Islands (State or other jurisdiction of incorporation or organization)	001-41454 (Commission File Number)	00-0000000 (I.R.S. Employer Identification Number)
	4388 Shirley Ave El Monte, CA 91731	
	(Address of principal executive offices and zip code) (626) 912-8886 (Registrant's telephone number, including area code)	
following provisions: Written communications pursuant to Soliciting material pursuant to Rule 1 Pre-commencement communications	-K filing is intended to simultaneously satisfy the filing ob Rule 425 under the Securities Act (17 CFR 230.425) 4a-12 under the Exchange Act (17 CFR 240.14a-12) pursuant to Rule 14d-2(b) under the Exchange Act (17 CF pursuant to Rule 13e-4(c) under the Exchange Act (17 CF	FR 240.14d-2(b))
	Securities registered pursuant to Section 12(b) of the A	set:
Title of each class		ne of each exchange on which registered
Class A ordinary shares, par value \$0.05 p	GCT GCT	The Nasdaq Stock Market LLC
Indicate by check mark whether the registrant is chapter) or Rule 12b-2 of the Securities Exchar	s an emerging growth company as defined in Rule 405 of age Act of 1934 (§240.12b-2 of this chapter).	the Securities Act of 1933 (§230.405 of this
Emerging growth company		
	heck mark if the registrant has elected not to use the exterded pursuant to Section 13(a) of the Exchange Act. \Box	nded transition period for complying with any nev

Item 2.02. Results of Operations and Financial Condition.

On August 6, 2024, GigaCloud Technology Inc (the "Company" or "GigaCloud") issued a press release announcing its financial results for the quarter ended June 30, 2024. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information contained in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 - Financial Statements and Exhibits

(d) The following exhibits are being filed herewith:

<u>Exhibit No.</u> <u>Description</u> 99.1 <u>Press Release issued by GigaCloud</u>

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized on this 6th day of August 2024.

GigaCloud Technology Inc

By: /s/ Larry Lei Wu

Name: Larry Lei Wu

Title: Chairman of the Board of Directors and

Chief Executive Officer

GigaCloud Technology Inc Announces Second Quarter and Six Months Ended June 30, 2024 Financial Results

-- Total Revenues More Than Doubled, Reaching a Record High

Significant Growth in Adjusted EBITDA Reflects Enhanced Operational Efficiency and Profitability --

EL MONTE, Calif., August 6, 2024 — GigaCloud Technology Inc (Nasdaq: GCT) ("GigaCloud" or the "Company"), a pioneer of global end-to-end B2B technology solutions for large parcel merchandise, today announced financial results for the second quarter and six months ended June 30, 2024, including continued robust growth in revenues, gross profit, and net income over the comparable period last year.

Second Quarter 2024 Financial Highlights

- Total revenues of \$310.9 million grew 103.1% from \$153.1 million in the second quarter of 2023.
- Gross profit of \$76.4 million increased 89.1% from \$40.4 million in the second quarter of 2023.

 Gross margin was 24.6% compared to 26.4% in the second quarter of 2023, primarily relating to the ongoing optimization of newly added warehouses and higher delivery costs in the 2024 period compared with last year.
- Net income of \$27.0 million, grew 46.7% from \$18.4 million in the second quarter of 2023.
 Net income margin was 8.7%, compared with 12.0% in the second quarter of 2023, primarily driven by the concentrated granting and vesting of share-based awards during the second quarter of 2024. Share-based compensation expense was \$13.9 million compared to \$1.5 million in the second quarter of 2023.
 Diluted EPS increased 44.4% to \$0.65 from \$0.45 in the second quarter of 2023.
- Adjusted EBITDA¹ increased 71.5% to \$42.7 million from \$24.9 million in the second quarter of 2023.
 Adjusted EPS diluted² increased 68.9% to \$1.03, from \$0.61 in the second quarter of 2023.
- Cash, Cash Equivalents, Restricted Cash, and Investments totaled \$208.7 million as of June 30, 2024, increasing 13.3% from \$184.2 million as of December 31, 2023.

Year to Date 2024 Financial Highlights

- Total revenues of \$561.9 million, grew 100.0% from \$280.9 million in the same period of 2023.
- Gross profit of \$143.0 million, increased 104.6% from \$69.9 million in the same period of 2023. Gross margin was 25.4%, compared to 24.9% for the same period of 2023.
- Net income of \$54.2 million, grew 58.0% from \$34.3 million in the same period of 2023.

 Net income margin was 9.6%, compared with 12.2% in the same period of 2023, primarily driven by the concentrated granting and vesting of share-based awards during the second quarter of 2024.

 Diluted EPS increased 57.1% to \$1.32 from \$0.84 in the same period of 2023.
- Adjusted EBITDA³ increased 72.7% to \$77.2 million from \$44.7 million in the same period of 2023.
 Adjusted EPS diluted⁴ increased 72.5% to \$1.88 from \$1.09 in the same period of 2023.

Adjusted EBITDA is a non-GAAP financial measure. For more information on the non-GAAP financial measure, please see the section of "Non-GAAP Financial Measure" and the table captioned "Unaudited Reconciliation of Adjusted EBITDA" set forth at the end of this press release.

Adjusted EPS – diluted is a non-GAAP financial measure. For more information on the non-GAAP financial measure, please see the section of "Non-GAAP Financial Measure" and the table captioned "Unaudited Reconciliation of Adjusted EPS – diluted" set forth at the end of this press release.

Adjusted EBITDA is a non-GAAP financial measure. For more information on the non-GAAP financial measure, please see the section of "Non-GAAP Financial Measure" and the table captioned "Unaudited Reconciliation of Adjusted EBITDA" set forth at the end of this press release.

⁴ Adjusted EPS – diluted is a non-GAAP financial measure. For more information on the non-GAAP financial measure, please see the section of "Non-GAAP Financial Measure" and the table captioned "Unaudited Reconciliation of Adjusted EPS – diluted" set forth at the end of this press release.

Operational Highlights

- **GigaCloud Marketplace GMV**⁵ increased 80.7% to \$1,097.8 million in the 12 months ended June 30, 2024 from \$607.5 million in the same period of 2023.
- **3P seller GigaCloud Marketplace GMV**⁶ grew 76.1% to \$571.9 million in the 12 months ended June 30, 2024 from \$324.7 million in the same period of 2023. **3P seller GigaCloud Marketplace GMV** represented 52.1% of total GigaCloud Marketplace GMV in the 12 months ended June 30, 2024, compared with 53.4% in the same period of 2023.
- Active 3P sellers⁷ increased 39.8% to 930 in the 12 months ended June 30, 2024 from 665 in the same period of 2023.
- Active buyers⁸ increased 66.8% to 7,257 in the 12 months ended June 30, 2024 from 4,351 in the same period of 2023.
- Spend per active buyer increased 8.3% to \$151,276 in the 12 months ended June 30, 2024 from \$139,629 in the same period of 2023.

"We are pleased to report continued remarkable revenue growth through the second quarter of 2024, a reflection of our persistent efforts in expanding Marketplace product and service offerings, including the successful integration of the Noble House acquisition," said Larry Wu, Founder, Chairman and Chief Executive Officer of GigaCloud. "These achievements demonstrate the surging demand for our Marketplace and the efficiency it brings for buyers and sellers of big and bulky, non-standard items.

"Our strong adjusted EBITDA results, despite industry-wide headwinds and soaring ocean freight costs during this period, serve as a testament to the resilience of our Supplier Fulfilled Retailing, SFR, business model," said Wu, "In recognition of the GigaCloud team's accomplishments and dedication, the Company issued our annual employee stock-based compensation awards during the second quarter. In accordance with Company tradition, the majority concentration of grants are vested and expensed within the same quarter.

"In addition to our strong financial performance, we are thrilled to announce that our industry-first Branding-as-a-Service, or BaaS, has entered its pilot phase and is already experiencing growing interest among both existing and new Marketplace sellers, who want to stand out and amplify their product awareness among buyers. By providing a comprehensive service toolbox, we are committed to driving sustainable, profitable growth and fostering stronger loyalty and engagement within our Marketplace community," said Wu.

Business Outlook

The Company expects its total revenues to be between \$266 million and \$282 million in the third quarter of 2024. This forecast reflects the Company's current and preliminary views on the market and operational conditions, which are subject to change and cannot be predicted with reasonable accuracy as of the date hereof.

GigaCloud Marketplace GMV means the total gross merchandise value of transactions ordered through our GigaCloud Marketplace including GigaCloud 3P and GigaCloud 1P, before any deductions of value added tax, goods and services tax, shipping charges paid by buyers to sellers and any refunds.

⁶ 3P seller GigaCloud Marketplace GMV means the total gross merchandise value of transactions sold through our GigaCloud Marketplace by 3P sellers, before any deductions of value added tax, goods and services tax, shipping charges paid by buyers to sellers and any refunds.

Active 3P sellers means sellers who have sold a product in GigaCloud Marketplace within the last 12-month period, irrespective of cancellations or returns.

⁸ Active buyers means buyers who have purchased a product in the GigaCloud Marketplace within the last 12-month period, irrespective of cancellations or returns.

Spend per active buyer is calculated by dividing the total GigaCloud Marketplace GMV within the last 12-month period by the number of active buyers as of such date.

Conference Call

The Company will host a conference call to discuss its financial results at 8:00 am U.S. Eastern Time (8:00 pm Hong Kong Time) on August 7, 2024. Participants who wish to join the call should pre-register here at https://s1.c-conf.com/diamondpass/10040859-gqrny5.html. Upon registration, participants will receive the dial-in number and a unique PIN, which can be used to join the conference call. If participants register and forget their PIN or lose their registration confirmation email, they may re-register to receive a new PIN. All participants are encouraged to dial in 15 minutes prior to the start time.

A live and archived webcast of the conference call will be accessible on the Company's investor relations website at: https://investors.gigacloudtech.com/.

About GigaCloud Technology Inc

GigaCloud Technology Inc is a pioneer of global end-to-end B2B technology solutions for large parcel merchandise. The Company's B2B ecommerce platform, which it refers to as the "GigaCloud Marketplace," integrates everything from discovery, payments and logistics tools into one easy-to-use platform. The Company's global marketplace seamlessly connects manufacturers, primarily in Asia, with resellers, primarily in the U.S., Asia and Europe, to execute cross-border transactions with confidence, speed and efficiency. The Company offers a truly comprehensive solution that transports products from the manufacturer's warehouse to the end customer's doorstep, all at one fixed price. The Company first launched its marketplace in January 2019 by focusing on the global furniture market and has since expanded into additional categories such as home appliances and fitness equipment. For more information, please visit the Company's website: https://investors.gigacloudtech.com/.

Non-GAAP Financial Measures

The Company uses certain non-GAAP financial measures, including Adjusted EBITDA and Adjusted EPS – diluted, to understand and evaluate its core operating performance. Adjusted EBITDA is net income excluding interest, income taxes and depreciation, further adjusted to exclude share-based compensation expense. Adjusted EPS – diluted is a financial measure defined as our Adjusted EBITDA divided by our diluted weighted-average shares outstanding, respectively. Management uses Adjusted EBITDA and Adjusted EPS – diluted as measures of operating performance, for planning purposes, to allocate resources to enhance the financial performance of our business, to evaluate the effectiveness of our business strategies and in communications with our Board of Directors and investors concerning our financial performance. Non-GAAP financial measures, which may differ from similarly titled measures used by other companies, are presented to enhance investors' overall understanding of our financial performance and should not be considered a substitute for, or superior to, the financial information prepared and presented in accordance with U.S. GAAP.

For more information on the non-GAAP financial measures, please see the tables captioned "Unaudited Reconciliation of Adjusted EBITDA" and "Unaudited Reconciliation of Adjusted EPS – diluted" set forth at the end of this press release.

Forward-Looking Statements

This press release contains "forward-looking statements". Forward-looking statements reflect our current view about future events. These forward-looking statements involve known and unknown risks and uncertainties and are based on the Company's current expectations and projections about future events that the Company believes may affect its financial condition, results of operations, business strategy and financial needs. Investors can identify these forward-looking statements by words or phrases such as "may," "will," "could," "expect," "anticipate," "aim," "estimate," "intend," "plan," "believe," "is/are likely to," "propose," "potential," "continue" or similar expressions. The Company undertakes no obligation to update or revise publicly any forward-looking statements to reflect subsequent occurring events or circumstances, or changes in its expectations, except as may be required by law. Although the Company believes that the expectations expressed in these forward-looking statements are reasonable, it cannot assure you that such expectations will turn out to be correct, and the Company cautions investors that actual results may differ materially from the anticipated results and encourages investors to review other factors that may affect its future results in the Company's registration statement and other filings with the SEC.

For investor and media inquiries, please contact:

GigaCloud Technology Inc

Investor Relations

Email: ir@gigacloudtech.com

PondelWilkinson, Inc.

Laurie Berman (Investors) – lberman@pondel.com

George Medici (Media) – gmedici@pondel.com

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands except for share data and per share data)

(unaudited)

	Dece	ember 31, 2023	June 30, 2024		
ASSETS					
Current assets					
Cash and cash equivalents	\$	183,283	\$	185,623	
Restricted cash		885		905	
Investments		_		22,197	
Accounts receivable, net		58,876		69,615	
Inventories		132,247		197,554	
Prepayments and other current assets		17,516		17,476	
Total current assets		392,807		493,370	
Non-current assets					
Operating lease right-of-use assets		398,922		495,435	
Property and equipment, net		24,614		22,721	
Intangible assets, net		8,367		7,279	
Goodwill		12,586		12,586	
Deferred tax assets		1,440		7,854	
Other non-current assets		8,173		15,778	
Total non-current assets		454,102		561,653	
Total assets	\$	846,909	\$	1,055,023	

UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (continued)

(In thousands)

		December 31, 2023	June 30, 2024
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities			
Accounts payable (including accounts payable of VIEs without recourse to the Company of \$11,563 and nil as of December 31, 2023 and June 30, 2024, respectively)	\$	69,757	\$ 79,855
Contract liabilities (including contract liabilities of VIEs without recourse to the Company of \$736 and nil as of December 31, 2023 and June 30, 2024, respectively)		5,537	6,497
Current operating lease liabilities (including current operating lease liabilities of VIEs without recourse to the Company of \$1,305 and nil as of December 31, 2023 and June 30, 2024, respectively)		57,949	76,404
Income tax payable (including income tax payable of VIEs without recourse to the Company of \$3,644 and nil as of December 31, 2023 and June 30, 2024, respectively)		15,212	14,498
Accrued expenses and other current liabilities (including accrued expenses and other current liabilities of VIEs without recourse to the Company of \$2,774 and nil as of December 31, 2023 and June 30, 2024, respectively)		57,319	71,754
Total current liabilities		205,774	249,008
Non-current liabilities			
Operating lease liabilities, non-current (including operating lease liabilities, non-current of VIEs without recourse to the Company of \$553 and nil as of December 31, 2023 and June 30, 2024, respectively)	3	343,511	440,595
Deferred tax liabilities		3,795	3,335
Finance lease obligations, non-current		111	196
Non-current income tax payable		3,302	3,470
Total non-current liabilities		350,719	447,596
Total liabilities	\$	556,493	\$ 696,604
Commitments and contingencies	\$		\$

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands except for share data and per share data)

(unaudited)

	December 31, 2023	June 30, 2024
Shareholders' equity		
Treasury shares, at cost (294,029 and 272,728 shares held as of December 31, 2023 and June 30, g 2024, respectively)	(1,594)	\$ (1,594)
Class A ordinary shares (\$0.05 par value, 50,673,268 shares authorized, 31,738,632 and 33,557,419 shares issued as of December 31, 2023 and June 30, 2024, respectively, 31,455,148 and 33,286,162 shares outstanding as of December 31, 2023 and June 30, 2024, respectively)	1,584	1,676
Class B ordinary shares (\$0.05 par value, 9,326,732 shares authorized as of December 31, 2023 and June 30, 2024, respectively, \$9,326,732 and \$8,076,732 shares issued and outstanding as of December 31, 2023 and June 30, 2024, respectively)	466	403
Additional paid-in capital	111,736	125,922
Accumulated other comprehensive income	526	150
Retained earnings	177,698	231,862
Total shareholders' equity	290,416	358,419
Total liabilities and shareholders' equity	846,909	\$ 1,055,023

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands except for share data and per share data)

(unaudited)

		Three Months Ended June 30,					hs Ended e 30,		
		2023		2024		2023		2024	
Revenues									
Service revenues	\$	-,	\$	85,378	\$	78,374	\$	152,793	
Product revenues		109,852		225,489		202,553		409,151	
Total revenues		153,130		310,867		280,927		561,944	
Cost of revenues									
Services		34,782		74,040		63,549		128,471	
Product sales		77,984		160,380		147,440		290,478	
Total cost of revenues		112,766		234,420		210,989		418,949	
Gross profit		40,364		76,447		69,938		142,995	
Operating expenses									
Selling and marketing expenses		9,535		19,460		16,431		34,040	
General and administrative expenses		6,897		26,280		11,047		41,669	
Research and development expenses		532		3,097		1,204		4,853	
Losses on disposal of property and equipment		_		162				168	
Total operating expenses		16,964		48,999		28,682		80,730	
Operating income		23,400		27,448		41,256		62,265	
Interest expense		(804)		(59)		(917)		(140)	
Interest income		484		2,244		1,074		3,853	
Foreign currency exchange gains (losses), net		(815)		(1,107)		570		(3,816)	
Government grants		395		2		395		8	
Others, net		(1)		506		(22)		184	
Income before income taxes		22,659		29,034		42,356		62,354	
Income tax expense		(4,269)		(2,065)		(8,025)		(8,190)	
Net income	\$	18,390	\$	26,969	\$	34,331	\$	54,164	
Net income attributable to ordinary shareholders		18,390		26,969		34,331		54,164	
Foreign currency translation adjustment, net of nil income taxes		(307)		(266)		(501)		(378)	
Net unrealized gains on available-for-sale investments		_		2		_		2	
Total other comprehensive loss		(307)		(264)		(501)		(376)	
Comprehensive Income	\$	18,083	\$	26,705	\$	33,830	\$	53,788	
Net income per ordinary share			-						
—Basic	\$	0.45	\$	0.65	\$	0.84	\$	1.32	
—Diluted	\$	0.45	\$	0.65	\$	0.84	\$	1.32	
Weighted average number of ordinary shares outstandin used in computing net income per ordinary share	ıg ===				_				
—Basic		40,896,423		41,295,216		40,806,959		41,041,937	
—Diluted		40,941,904		41,407,207		40,852,439		41,150,585	
		. , ,- 0 .		, ,= • /		.,,		,,	

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(unaudited)

Six Months Ended June 30.

	June 30,			
		2023	2024	
Cash flows from operating activities:				
Net income	\$	34,331 \$	54,164	
Adjustments to reconcile net income to net cash provided by operating activities:				
Allowance for doubtful accounts		3	307	
Inventory write-down		1,305	791	
Loss on other assets		_	327	
Deferred tax		(43)	(6,877)	
Share-based compensation		1,757	14,147	
Depreciation and amortization		760	4,145	
Loss from disposal of property and equipment		_	168	
Operating lease		880	19,019	
Unrealized foreign currency exchange gains		(307)	(642)	
Others		_	1,896	
Changes in operating assets and liabilities:				
Accounts receivable		(3,300)	(11,081)	
Inventories		(7,753)	(67,994)	
Prepayments and other assets		(2,226)	(1,376)	
Accounts payable		2,915	9,916	
Contract liabilities		92	997	
Income tax payable		344	(261)	
Accrued expenses and other current liabilities		9,883	16,771	
Net cash provided by operating activities		38,641	34,417	
Cash flows from investing activities:				
Cash paid for purchase of property and equipment		(158)	(10,196)	
Cash received from disposal of property and equipment		`	1,636	
Purchases of investments		_	(21,843)	
Net cash used in investing activities	\$	(158) \$	3 (30,403)	
Cash flows from financing activities:		<u> </u>		
Repayment of finance lease obligations	\$	(909) \$	(1,149)	
Repayment of bank loans		(145)	_	
Net cash used in financing activities		(1,054)	(1,149)	
Effect of foreign currency exchange rate changes on cash, cash equivalents and restricted cash		(101)	(505)	
Net increase in cash, cash equivalents and restricted cash		37,328	2,360	
Cash, cash equivalents and restricted cash at the beginning of the period		145,076	184,168	
Cash, cash equivalents and restricted cash at the end of the period		182,404		
Supplemental disclosure of cash flow information		102,404	100,320	
Cash paid for interest expense		917 \$	140	
Cash paid for income taxes		7,724 \$		
Cash paid for income taxes		1,124 \$	10,302	

UNAUDITED RECONCILIATION OF ADJUSTED EBITDA

(In thousands, except for per share data)

Three Months Ended Six Months Ended June 30, June 30, 2023 2024 2023 2024 (In thousands) Net income \$ 18,390 26,969 \$ 34,331 \$ 54,164 Add: Income tax expense 4,269 2,065 8,025 8,190 Add: Interest expense 804 59 917 140 Less: Interest income (484)(2,244)(1,074)(3,853)Add: Depreciation and amortization 380 2,064 760 4,145 Add: Share-based compensation expense 1,510 13,872 1,757 14,147 Add: Non-recurring items(1) 308 (41)**Adjusted EBITDA** \$ 24,869 42,744 44,716 77,241

UNAUDITED RECONCILIATION OF ADJUSTED EPS - DILUTED

	Three Months Ended June 30,				Six Months Ended June 30,			
		2023		2024		2023		2024
Net income per ordinary share – diluted	\$	0.45	\$	0.65	\$	0.84	\$	1.32
Adjustments, per ordinary share:								
Add: Income tax expense		0.10		0.05		0.20		0.20
Add: Interest expense		0.02		_		0.02		_
Less: Interest income		(0.01)		(0.05)		(0.03)		(0.09)
Add: Depreciation and amortization		0.01		0.05		0.02		0.10
Add: Share-based compensation expenses		0.04		0.33		0.04		0.34
Add: Non-recurring items ⁽¹⁾		_		_		_		0.01
Adjusted EPS – diluted	\$	0.61	\$	1.03	\$	1.09	\$	1.88
Weighted average number of ordinary shares outstanding - diluted		40,941,904		41,407,207		40,852,439		41,150,585

⁽¹⁾ One of our fulfillment centers in Japan experienced a fire in March 2024. We recognized losses as a result of the fire. Based on the provisions of our insurance policy, the gross losses have been reduced by the estimated insurance proceeds expected to be received from our insurance carrier. We have determined that partial recovery of the incurred losses is probable and therefore recorded gains of \$41 thousand in the three months ended June 30, 2024 and net losses of \$308 thousands in the six months ended June 30, 2024. We do not believe such losses to be recurring or frequent in nature.

⁽¹⁾ One of our fulfillment centers in Japan experienced a fire in March 2024. We recognized losses as a result of the fire. Based on the provisions of our insurance policy, the gross losses have been reduced by the estimated insurance proceeds expected to be received from our insurance carrier. We have determined that partial recovery of the incurred losses is probable and therefore recorded gains of \$41 thousand in the three months ended June 30, 2024 and net losses of \$308 thousands in the six months ended June 30, 2024. We do not believe such losses to be recurring or frequent in nature.